

## I. Opening

A. Welcome – Tom Peiklo, CC, ALB Time started: 3:44 pm

B. Mission - Mission of the District “We build new clubs and support all clubs in achieving

excellence.” Sherry Hunt, DTM

C. Introductions

1. Head Table:

District Director - Sherry Hunt, DTM—welcomed everyone

Administration Manager - Wanda Edwards, ACB CL

District Parliamentarian - John Sleeth, DTM

D. Housekeeping

1. Role Call and certification of Quorum, as reported by Credentials Chair: Brion Keller, DTM

- Have 108 base clubs, and 93 clubs in good standing.
- For quorum, needed 62 in attendance; handed out 83 ballots.
- Had Quorum in attendance
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Inspirational reading provided by Kelly Roland, ACG

2. Appointment of Timers (2) and Tellers were appointed prior to the meeting

- Two timers were appointed:
  - Sherry King, ACB ALB, Toasting the Blues;
  - Timothy Shea, ACB ALG. Owahgena Toastmasters Club
- Two tellers were appointed:
  - Rich Pfaff, ACB ALB, Talk-Eaze;
  - Scott Maryniak, CC ALB, Empire Statesmen Club

E. Remembrances, done by Nancy Scott, DTM

- Arnold Krueger, member of Lilac City

F. Ground rules for business meeting handed out prior to start of meeting

- Ground rules and minutes were handed out prior to meeting
- Ray Mulgrew, Division Director, moved the ground rules be adopted. Motion Seconded and passed by unanimous Ayes.

G. Approval of Spring 2016 DC Meeting Agenda, as submitted by Kelly Roland, ACG, ALB

- Minutes were presented by Sherry Hunt and handed out prior to meeting
- Motion made by Douglass McCall, Club VPE of Empire Statesmen, to approve the minutes from the previous district council meeting; motion seconded. Motion unanimously approved.

H. Appointment of new area directors; area 34 is still open at this time

- Motion to support and accept the appointments for areas 21 and 24 was made by Jim Tucker, VPE of Syracuse Club 580. Seconded. Motion approved unanimously.

## II. Financial Reports

- A. 2015-16 Year-end P&L report, as submitted by Julie Ricchiazzi, ACB, ALB
  - Profit/loss report is in packet.
  - Reviewed the profit/loss report; District finished in the black
  - Questions: None
- B. 2015-16 Year-end Audit Report, as submitted by Jeff Furst, ACS, ALB
  - Brion Keller gave audit report since Audit Chair had moved out of area; Audit report in packet provided to club officers
  - TI approved audit for last year;
  - Questions:
    - Patrick Olson, Club President of Speak Up – Jeff noted no cancelled checks provided by M&T Bank; He checked with bank and found district can get copies of cancelled check for nominal fee. Asked Sherry Hunt, District Director if district could adopt getting checks.
    - Sherry explained TI has new system – TI approves all accounts and funding now. Moving towards not having banks and going through central accounting system
- C. 2016-17 Draft Budget, presented by District Finance Manager - Juanita Rivera-Ortiz, ACS, ALB
  - Budget submitted to TI and approved.
  - Mary Alice Brown, President Syracuse Club 580 made Motion to approve budget. Motion Seconded. Motion passed by unanimous approval.

### III. Officer Reports

- A. Program Quality Director Report, presented by Ellen Peiklo, DTM
  - Reviewed process Super Saturday of training and make-up training. Result of efforts was 56% of officers at club level had 4 or more officers trained by deadline.
  - Looking at conferences and ways to have better contests through better training for contest roles.
- B. Club Growth Director Report, presented by Lillian Knight Faison, ATMB, CL
  - Reviewed what was need to be distinguished, select distinguished, and President's distinguished division.
  - Shared leads she has for new clubs and resources for building club membership
  - Wants to do meeting for growth club resources—has a place for people to sign up to be coaches and mentors
- C. Public Relations Manager Report, presented by Kendra Fee-McNulty, CC, ALB
  - Looking at how we communicate within and outside our district. We currently communicate from DEC to clubs and get feedback; looking to improve feedback loop from clubs to DEC
  - Will be sending out survey to clubs and members to get understanding on how to improve communication between members and clubs and the District.
  - She is looking to redesign the website to include calendar, newsletter, and links to TI. The events calendar would be searchable.

#### D. Division Directors:

##### 1. Division A Report, presented by Stephen Olczak, ACS, CL

- See report submitted: Described his council meeting successes and format
- Possible new lead for club at Niagara University

##### 2. Division B Report, presented by Corey Wilson, DTM

- Grateful area 21, 24 area directors appointed:
- Discussed university clubs and business club curses; curses are being reversed in Division B. RIT Club almost at 40 members;
- Intangibles are helping the Division grow.

##### 3. Division C Report, presented by Ray Mulgrew, ACB, CL

- Combined area 31 and 33 contest which went well;
- Complimented Area Director for Area 32 Jewell Brown, CC for fantastic job putting together contest.
- Only 1 club loss.

##### 4. Division D Report, presented by Robin Allen, ACB, CL

- See report submitted:
- 2 corporations are thinking of adding a club, one is hospital.

##### 5. Division E Report, presented by Nelson Pardee, ACS, ALB

- Celia Beaucage, ACS, ALB read report for Nelson, who was absent due to health issues.
- See report submitted

#### IV. Reports of Standing Committees

##### A. District Procedures Committee Report, presented by Jared Kronenberg, DTM, Procedures Committee Chair

- Procedures manual was created 3 years ago;
- Described purpose of putting manual together.
- Committee is currently reviewing to if new recommendations for additions or changes will be needed due to changes at TI regarding contests
- No new recommendations at this time
- Manual to be put online; can email manual to club presidents so you can provide recommendations and give feedback

##### B. District Leadership Committee Report, presented by IPDD, Brion Keller, DTM

- Formed a committee to recommend candidates for spring election cycle
- Committee members: Debbie Hunt, Kate Olsen, Charulata Chawan, Brion Keller, and , Betsy Kalweit
- November 30 is deadline to submit request for position

##### C. Spring 2017 Conference Committee, presented by Melvie Hall-Bellinger, DTM and Alberta Latimer-Hunt, DTM

- Theme: Climbing the Stairs to Success
- May 5-6, in Rochester, NY
  - Hosting at Radisson Riverside: Room cost \$109 plus tax; park for \$4 for entire weekend.
  - Explained early registration savings and cut-offs

- \$125/pp before Jan 31; \$130 Feb 1 to March 15; \$135 after March 15
- Explained other costs
- For full details, see website and flyer
- Contests: International and Table Topics contests

V. Unfinished Business

None

VI. New Business

- New international candidates presented
  - Neerja Purang, DTM vision and qualifications read by Jared Kronenberg, DTM
  - Jeff Sobel, DTM vision and qualifications by Lorraine Mott, ACS ALB
  - Rahdi Spear, DTM – at conference; presented her vision and qualifications

VII. Announcements

A. Next meeting will be held Saturday, May 6th, 2017 at the Riverside Radisson, Rochester NY

B. Survey will be mailed out in next week regarding conference -- Kendra Fee-McNully, CC, ALB:

C. Gilded gavel is missing. Please return to registration table -- Tim Shea

Tim Shea, Secretary serving as proxy for Owahgena Club made motion to dismiss. Motion was seconded. Motion passed unanimously.

VIII. Meeting is adjourned—4:44 pm