

District 65
Profit & Loss (Actual vs. Budget Summary) (in USD)

Month Ending 02/28/2018			07/01/2017 Through 02/28/2018			
Actual	Budget	Variance		Actual	Budget	Variance
			District Revenue			
1,440.03	1,186.00	254.03	Membership Revenue	22,151.50	20,652.00	1,499.50
0.00	0.00	0.00	Conference Revenue	15,840.00	16,290.00	(450.00)
0.00	0.00	0.00	Speech Contest Revenue	0.00	375.00	(375.00)
0.00	0.00	0.00	Other Revenue	938.00	1,240.00	(302.00)
<u>1,440.03</u>	<u>1,186.00</u>	<u>254.03</u>	Total District Revenue	<u>38,929.50</u>	<u>38,557.00</u>	<u>372.50</u>
			District Expenses			
0.00	0.00	0.00	Conference Expenses	13,348.34	16,225.00	(2,876.66)
89.25	0.00	89.25	TLI Expenses	880.39	1,850.00	(969.61)
0.00	350.00	(350.00)	Marketing Expense	5,728.21	9,400.00	(3,671.79)
0.00	300.00	(300.00)	Communications & PR Expenses	70.00	3,112.00	(3,042.00)
1,112.61	0.00	1,112.61	Education & Training Expense	6,005.44	5,850.00	155.44
0.00	750.00	(750.00)	Speech Contest Expenses	6,845.95	9,165.00	(2,319.05)
153.01	260.00	(106.99)	Administration Expenses	1,754.67	2,762.00	(1,007.33)
1,529.33	1,250.00	279.33	Travel Expense	13,809.67	21,547.00	(7,737.33)
50.54	0.00	50.54	Other Expenses	50.54	0.00	50.54
<u>2,934.74</u>	<u>2,910.00</u>	<u>24.74</u>	Total District Expenses	<u>48,493.21</u>	<u>69,911.00</u>	<u>(21,417.79)</u>
<u>(1,494.71)</u>	<u>(1,724.00)</u>	<u>229.29</u>	Total Net Income	<u>(9,563.71)</u>	<u>(31,354.00)</u>	<u>21,790.29</u>